



## HOW WE WORK

May 2024

*Design that's good for people and good for the planet.*

*Tools for the trades to build green.*

As a design firm, we create ready-to-build, cost-effective zero energy housing designs available for widespread use in cold climates.

The process to work with us goes something like this:

- If you like our homes and think you might want to have one built, contact us and we'll set a time to talk about your goals, your property and your timeline.
- If you think you want to proceed with a JUST HOME project, we discuss which plan is the right fit for you and the project building site.
- If you select a JUST HOME design, we enter into a contract for use of the design.
- We sell a set of standardized plans and specifications, which also include a selections workbook, for \$5,000.00.
  - That fixed fee includes 3 hours of meeting time with us, which might include a site visit and a meeting to talk about your selections.
- Our set of plans doesn't include a site plan, which you would need for a building permit.
  - We can provide a site plan for an additional fee.
  - We can also coordinate with a civil engineer or other design professional to help you procure an appropriate site plan for your project.
- We offer additional services at our hourly rates.
  - Current rates are \$150/hour principal's time and \$90/hour associate's time.
  - These services might include things like the following:
    - minor modifications to the design (like an interior change or the addition of a screened porch)
    - selection of cabinets, finishes, colors, etc – filling out that selections workbook
    - working with your selected builder during pricing and construction

If you want to work with us, but none of the current JUST HOMES are the right fit for you, we can discuss the potential to create a new design for you, with the understanding that the design will become a JUST HOME, available for others to build as well.

We look forward to working with you.