



## HOW WE WORK

July 2024

### *Zero energy homes, resilient retrofits and tools for the trades to build green.*

As a design firm, we create ready-to-build, cost-effective zero energy housing designs available for widespread use in cold climates.

The process to work with us goes something like this:

- If you like our zero energy homes and think you might want to have one built, contact us and we'll set a time to talk about your goals, your property and your timeline.
- If you think you want to proceed with a standardized design, we discuss which plan is the right fit for you and the project building site.
- Once you select a design, we enter into a contract.
- For a typical single-family project, we sell a set of standardized plans and specifications, which also include a selections workbook, for \$5,000.00.
  - That fixed fee includes 3 hours of meeting time with us, which might include a site visit and a meeting to talk about your selections.
- Our set of plans doesn't include a site plan, which you would need for a building permit.
  - We can provide a site plan for an additional fee.
  - We can also coordinate with a civil engineer or other design professional to help you procure an appropriate site plan for your project.
- We offer additional services at our hourly rates.
  - Current rates are \$150/hour principal's time and \$90/hour associate's time.
  - Additional services might include things like the following:
    - minor modifications to the design (like an interior change or the addition of a screened porch)
    - selection of cabinets, finishes, colors, etc. In other words, filling out that selections workbook
    - working with your selected builder during pricing and construction

If you want to work with us, but none of our current standardized designs are the right fit for you or your site, we can discuss the potential to create a new design for you. We take on such projects with the understanding that the design will eventually become a Just Housing standard plan, available for others to purchase and build as well.

We look forward to working with you.

You can contact us at [info@just-housing.org](mailto:info@just-housing.org), or by phone at the number below.